Sales & Marketing-CM 219, Eastern court Corporate Office, New Delhi-1 Tel No 23326544, Fax 23326545 ddg_sales@bsnl.co.in



No. 27-2/2012-S&M-CM/14

Date: 12.11.2012

To

The Chief General Manager All Telecom Circles/Districts BSNL

Subject: Clarification regarding BPCL Commission-reg.

Kindly refer this office letter no 27-11/2011-SM-CM/26 dated 23.06.2011 & 27-11/2011-SM-CM/28 dated 28.06.2011 regarding discount/Commission for RCV/Top-up applicable to M/s BPCL. Various circles have sought clarification regarding present commission/discount structure of M/s BPCL in view of CM-S&D Policy-2012.

In this regard it is clarified that existing commission/discount structure for M/s BPCL as per this office letter no. 27-11/2011-SM-CM/28 dated 28.06.2011 shall continue.

(Upendra Bakolia) Addl. GM (S&M)-CM